

Top 50

Master-Planned Communities of 2014

In **2014**,

our consultants based in eleven different offices nationwide completed **more than 650 market studies**, visiting thousands of communities in the process.

To complete this analysis we connected with developer representatives at more than 130 master-planned communities nationwide.



Rankings		Project Name and Location	Developer	Net Sales		YOY%
2014	2013			2014	2013	Δ
1	1	THE VILLAGES The Villages, FL (Central FL)	Villages of Lake Sumter, LLC	2,601	3,419	-24%
2	2	THE IRVINE RANCH ¹ Orange County, CA	The Irvine Company	1,431	1,416	1%
3	↑ 5	NOCATEE Jacksonville, FL	The PARC Group	851	838	2%
4	↑ 6	RIVERSTONE Houston, TX	Johnson Development Corp.	719	791	-9%
5	↓ 4	MOUNTAIN'S EDGE Las Vegas, NV	Focus Property Group	609	841	-28%
6	↑ 10	ALAMO RANCH ² San Antonio, TX	Galo Properties	585	600	-3%
7	↑ 11	STAPLETON Denver, CO	Forest City Enterprises	508	570	-11%
8	↑ 15	ALIANA Houston, TX	Aliana Development Company	500	468	7%
9t	↑ 20	VALENCIA Los Angeles, CA	Five Point Communities /Newhall Land	493	372	33%
9t	9	LAKEWOOD RANCH Sarasota, FL	Schroeder-Manatee Ranch, Inc.	493	618	-20%
11	↓ 7	PROVIDENCE Las Vegas, NV	Focus Property Group	487	726	-33%
12	↓ 8	THE WOODLANDS Houston, TX	The Woodlands Development Company	468	649	-28%
13t	↓ 3	CINCO RANCH Houston, TX	Newland Communities	451	854	-47%
13t	↑ 22	RANCHO MISSION VIEJO Orange County, CA	Rancho Mission Viejo, LLC	451	360	25%
15	N/A	COLLEGE PARK Riverside-San Bernadino, CA	Standard Pacific Homes/Lennar Homes , LLC	444	235	89%
16	N/A	WILDWOOD AT NORTHPOINTE Houston, TX	Friendswood Development Company	442	193	129%
17	↓ 12	SUMMERLIN Las Vegas, NV	The Howard Hughes Corporation	437	566	-23%
18	↑ 38	PAVILION PARK AT GREAT PARK Orange County, CA	Five Point Communities	425	245	73%
19	↓ 14	LAKE NONA Orlando, FL	Tavistock Group	419	475	-12%
20	↓ 16	WOODFOREST Houston, TX	Johnson Development Corp.	417	457	-9%
21	↓ 13	CROSS CREEK RANCH Houston, TX	Johnson Development Corp.	411	515	-20%
22	↓ 18	CANYON LAKES WEST Houston, TX	Land Tejas Company	410	515	-20%
23	↑ 24	CANE BAY PLANTATION Charleston, SC	Gramling Brothers Real Estate & Development	385	341	13%
24	↓ 19	BRAMBLETON Washington, DC	Brambleton Group LLC	374	373	0%
25	↓ 21	FIRETHORNE Houston, TX	Jefferson Development Company	368	361	2%
26	N/A	TOWNELAKE Houston, TX	Caldwell Companies	366	268	37%
27	↓ 17	SIENNA PLANTATION Houston, TX	Johnson Development Corp.	359	445	-19%
28t	N/A	PHILLIPS CREEK RANCH Dallas, TX	Republic Property Group	337	330	2%
28t	↓ 23	DAYBREAK Salt Lake City, UT	Kennecott Land	337	353	-5%
30	↓ 28t	VALENCIA RESERVE/COVE West Palm Beach, FL	GL Homes	329	299	10%
31	↑ 49	OAKHURST AT KINGWOOD Houston, TX	Friendswood Development Company	327	224	46%
32	↓ 11	EAGLE SPRINGS Houston, TX	Newland Communities	319	321	-1%
33	N/A	BAKER RANCH Orange County, CA	Shea Homes /Toll Brothers	309	0	N/A
34	↑ 43t	WESTRIDGE Dallas, TX	DR Horton	301	235	28%
35	↓ 30	MOUNTAIN HOUSE Stockton, CA	Shea Homes	296	290	2%
36	N/A	GREEN VALLEY RANCH Denver, CO	Oakwood Homes	293	253	16%
37	N/A	VIERA Palm Bay-Melbourne, FL	The Viera Company	288	262	10%
38t	N/A	GRAND MISSION ESTATES Houston, TX	Friendswood Development Company	276	197	40%
38t	↓ 27	CRYSTAL FALLS Austin, TX	Lookout Development Group	276	305	-10%
40	↑ 50	HIGHLANDS RANCH Denver, CO	Shea Homes	263	220	20%
41	N/A	OTAY RANCH San Diego, CA	McMillin Land Development/Baldwin & Sons	254	315	-19%
42	↓ 41t	ST. CHARLES Washington, DC	St. Charles Companies	250	241	4%
43	↓ 28t	SHADOW CREEK RANCH Houston, TX	Shadow Creek Ranch Development	244	304	-20%
44	↓ 37	TERAVISTA Austin, TX	Newland Communities	241	249	-3%
45	N/A	TREVISIO BAY Naples, FL	Lennar Homes, LLC	239	215	11%
46	↓ 32	THE MEADOWS Denver, CO	Castle Rock Development Co.	238	263	-10%
47	N/A	POSITANO ² East Bay, CA	Braddock and Logan	233	143	63%
48	N/A	DEL SUR San Diego, CA	Standard Pacific Homes	231	179	29%
49	N/A	AVE MARIA Naples, FL	Barron Collier Companies	227	173	31%
50	↓ 46t	RIVERSTONE Naples, FL	GL Homes	226	230	-2%
TOTAL				22,238	23,112	-4%

↑ Rank Increased

↓ Rank Declined

¹Irvine includes Cypress Village, Portola Springs, Stonegate, Woodbury, & Orchard Hills.

²Estimate

Bold Multiple MPCs on list

SOURCE: John Burns Real Estate Consulting, LLC (January 2015)